

Adelaide University Football Club.

Community Partnership Program.





From BankSA.

Hi Adelaide University Football Club,

Over the past 170 years, the generations of teams working in BankSA have always been passionate about helping the people of South Australia achieve their ambitions and experience the best that our State has to offer.

It's why we sponsor great local events like the Fringe and the Royal Adelaide Show every year, why we work hard to be great members of local communities, and why we always stand up to be counted on issues that are important to South Australia.

We know your dreams and ambitions don't stop at owning a home, having a successful business or saving for something special. Your ambitions include seeing Adelaide University Football Club succeed in their ambitions too - whether that's a premiership or upgrading the club's social facilities. Often all that is needed for these ambitions to become a reality is a little financial boost.

That's where we've found a new way to help. Our Community Partnership Program gives Adelaide University Football Club a new way to fundraise while members get our best possible deals on some of our most popular products. And we're not talking small fundraising amounts here, we're talking about a very simple way to make a big difference and make goals a reality.

This information pack includes everything you need to know about this great program including a simple return form to register your interest to help your club (and yourself at the same time). There's no commitment up front, we've made it incredibly easy. We've assigned James Storer to work with the Adelaide University Football Club to make sure we do all we can to help.

We look forward to hearing from you.

Cheers, let's do this.

A handwritten signature in black ink that reads "N. C. Reade". The signature is fluid and cursive.

Nick Reade
Chief Executive
BankSA



From Michael Dadds.

To all our members,

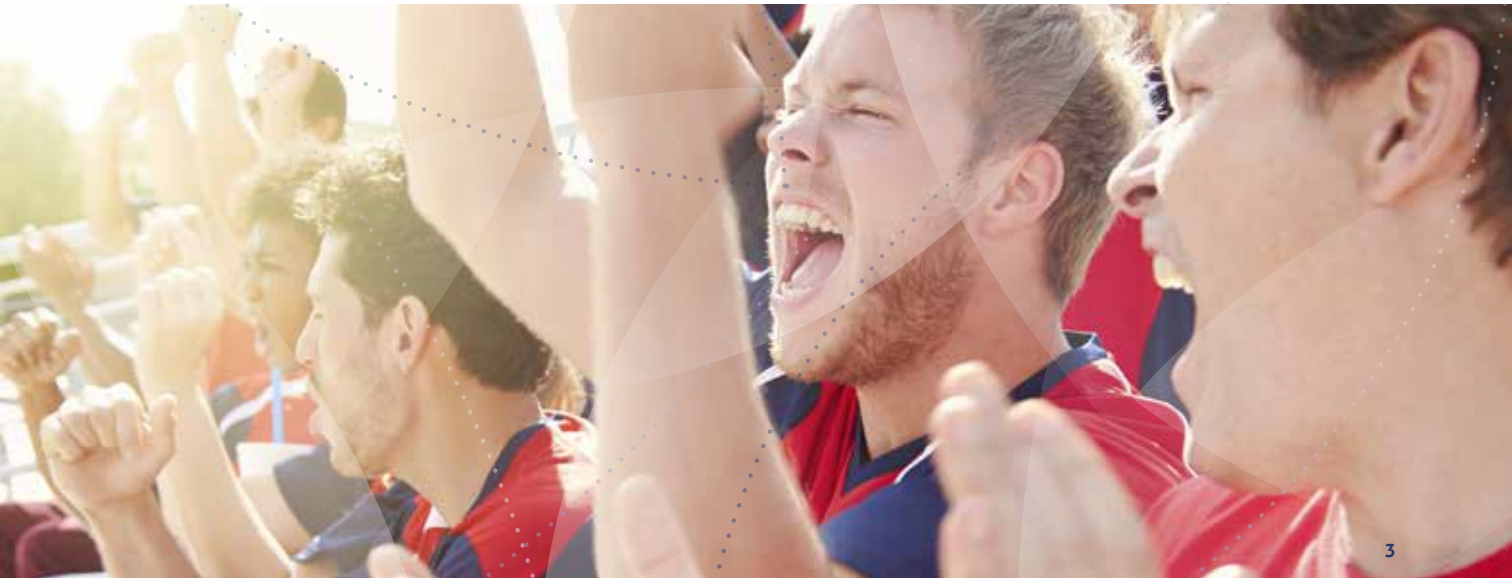
Firstly a big thank you to you, our members and supporters. Without question your passion for the Adelaide University Football Club has meant that over the past years we've gone from strength to strength and achieved many of our goals.

Recently we've been talking to the team at BankSA about some of the goals we're still yet to achieve like new club rooms and improved kitchen facilities. BankSA shared with us their vision to help people right across South Australia and how their Community Partnership Program can help us directly while also taking great care of you, our most passionate members.

It goes without saying that I encourage you to register your interest in talking to the great team at BankSA about how you could get a better deal from our local bank, while also helping the Adelaide University Football Club. We were quite impressed by what's on offer for our members, and how it can help our club too.

Thanks again for your continued support.

Yours sincerely,
Michael Dadds



Introducing the Community Partnership Program.

So you love your club and you want to support them - that's great because we do too.

If you're keen to take your support to the next level while potentially saving yourself money, then this program is for you. With the Community Partnership Program we've made it really easy to support the club, while also making sure you're getting the best possible service and a great deal on your home loan. Here's how it works.

First, the team from BankSA sat down with the club and talked about what they're fundraising for to understand how they can help. We then assigned James Storer to work hand in hand with the Adelaide University Football Club to make sure you, the supporters, get the opportunity to help.

In the back of this pack there's a form that you simply fill in to register your interest. Once you have completed the form give it to your club contact, and we'll give you a call to sort out the rest. But it's once you've decided to support your club and have your home loan with BankSA that things get really good for everyone.

First, we make sure you get a great deal on your home loan. Whether you want fixed rates, variable or a bit of a mix. If you want an offset account or a line of credit facility we make sure that as a friend of the club we recognise you with a great deal. If you haven't looked at your home loan in a while, reviewing your arrangements could save you some money.

Then, we will help you with the paperwork to make it simple to move your home loan to BankSA and tag your home loan as coming from Adelaide University Football Club. Then once it's all moved, we make a donation of \$400 for every \$100,000 of your home loan.

Then, thanks to your support, the club can use this money to reach their fundraising goals.



How it works:

A local football club has a long and proud history, but was struggling to keep their facilities up to the standard they'd like. In particular their scoreboard was in need of some repairs, the club estimated they would need about \$20,000 to repair the scoreboard.

The club had raised \$10,000 but it was proving difficult to find the remaining \$10,000 so the club joined the Community Partnership Program to help to raise the rest.

Within four weeks three of the club's biggest supporters (let's call them Peter, Paul and Mary) decided to register for the program and take advantage of BankSA's home loan specials, and support their club. Peter, Paul and Mary all received some of the best home loan rates in South Australia and reduced their monthly mortgage repayments, with Mary alone saving \$7,000 over the remaining term of her loan*.

The club received a donation totalling \$10,000 - allowing them to repair their scoreboard in time for the start of the season.

This is a fictional example based on real experiences.

* saving based on a 28 year term remaining on a \$400,000 balance with a 0.10% saving on home loan rate being paid across the total remaining term of the loan, excludes switching fees.



How it works:

A local Netball Club needed new uniforms but sponsorship was proving hard to find so they joined the Community Partnership Program to see if they could raise the \$2,000 they needed.

A couple of team members were thinking about moving banks anyway, so they decided to take advantage of the preferential service offered by Community Partnership Program and spoke to BankSA. Within two weeks they'd moved their home loans to BankSA and the club received a donation of \$2,500.

But it didn't stop there, in fact when BankSA contacted the club to let them know a home loan special had just been launched another three members moved their home loans too.

Soon the club had raised not only the money they needed for the uniforms, but also enough money to be able to attend a tournament in Melbourne that they'd previously thought would be impossible to attend.

Needless to say everyone enjoyed great rates, and the feeling of knowing they'd helped their club.

This is a fictional example based on real experiences.

Registration of Interest:

So let's get helping. Fill out this form and send it back to us via your club volunteer or via email to footy@banksa.com.au

We'll be in touch soon.

Hi my name is _____ and I'm interested in helping Adelaide University Football Club while also getting a great deal on my home loan with BankSA

You can call me on _____ or email me at _____@_____ to get started.

Let's do some good, let's do this!



Contact Us | footy@banksa.com.au

This document is intended to provide general information only and does not take into account your personal objectives, financial situation or needs. You should therefore consider its appropriateness having regard to these factors before acting on it. Credit criteria apply. This offer may be varied or withdrawn at any time. Donations will only be made to the club if a member refinances a non-BankSA/ St.George/BOM loan. BankSA- A Division of Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714. BSA06656 (06/15) Adelaide_Uni



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